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CBT TEST CLASS XII APRIL MONTH 2024

QUESTION No.1. Management is equally important to run a political organisation as it is to run an economic organisation. Which feature of management is being reflected in the given statement?

- (a) Management is goal oriented
- (b) Management is multidimensional
- (c) Management is all pervasive
- (d) Management is a group activity

Ans.1- C

Explanation: Management is required in all types: economic, social or political, and sizes of organisations. The activities involved in managing an enterprise are common to all organisations whether economic, social or political.

QUESTION NO.2. Keeping in view the changes in the consumer demands and preferences 'Tasitemaker Bakery' has reduced the sugar and fat content in its products. This approach of business shows that management is

- (a) An intangible force
- (b) A group activity
- (c) A dynamic function
- (d) A multidimensional activity

Ans.2- C

Explanation:

(c) In order to be successful, it is important that a business adapts itself to the changes in the taste and preferences of the consumers..

QUESTION NO 3. Which of the following statements does not pertain to middle level management?

- (a) They are responsible for all the activities of the operational managers.
- (b) They are responsible for the welfare and survival of the organisation.
- (c) They interpret the policies made by top level managers
- (d) Co-operate with other departments for the smooth running of the organisation.

Ans.3- b

Explanation:

(b) This is the Function of Top level Management as They are responsible for the welfare and survival of the organisation

QUESTION NO 4. Jayesh is working as a marketing manager in a company. Has been given the task of selling 100000 units of a product at the cost of ₹100 per unit within 20 days. He is able

to sell all the units within the stipulated time, but had to sell last 1000 units at 20% discount in order to complete the target. In such a situation, he will be considered to be

- (a) An efficient manager
- (b) An effective manager
- (c) Both effective and efficient manager
- (d) None of the above

Ans.4- b

Explanation: the goal has been achieved but with less profit margin owing to increase in cost by offering discount so the manager is not efficient but effective.

QUESTION NO 5. Which of the following statements is not relevant to the concept of "Management as an inexact science"?

- (a) The principles of management lack universal validity
- (b) The principles of management lack universal applicability
- (c) The principles of management have to be modified according to the given situation
- (d) Management involves dealing with human behaviour and outcomes cannot be predicted with utmost accuracy

Ans.5- b

Expalnation-

(b) The principles of management are not universely valid as they deal with human behaviour and the outcome of application of a principle cannot be predicted with utmost accuracy.

QUESTION 6. **Rajiv explains the policies of superiors to the employees and ensures a touch of cooperation among all the departments. At which level of management was he working:**

- (a) Top-level management**
- (b) Middle-level management**
- (c) Lower-level management**
- (d) None of these**

Ans (B) Middle Level Management as he is intrepretating the policies of his superiors to his subordinates,

QUESTION NO 7. **The Topper group is looking to make a foray into manufacturing of semiconductors and it has set up a business to seize the business opportunity and add to its prospects in the long run. The company has already pivoted into a number of 16 new projects like electronics, 5G network equipment, as well as semiconductors. Which economic objective of management does the business seek to fulfill?**

- (a) Survival
- (b) Growth
- (c) Profit
- (d) Efficiency

Answer. b) Growth as the company is investing in future potentials which proves itself that company has already achieved the profit and survival objective of the organisation

QUESTION NO. 8.

Identify the process that provides the requisite amount, quality, timing, and sequence of efforts, which ensures that planned objectives are achieved with a minimum of conflict.

- (a) Management
- (b) Planning
- (c) Coordination
- (d) Controlling

Ans.8 (c)

Explanation -conflict amongst different department in the organisation may arise due to difference in approach. Therefore, some coordination is required by an independent person to reconcile the differences in approach, interest or opinion of the specialists.

Question No. 9

Assertion (A): Management as an art and science are not mutually exclusive, but complementary to each other.

Reason (R): Managers work better if their practices are based on principles of management.

- (a) Both Assertion (A) and Reason (R) are the true and Reason (R) is a correct explanation of Assertion (A).

(b) Both Assertion (A) and Reason (R) are the true but Reason (R) is not a correct explanation of Assertion (A).

(c) Assertion (A) is true and Reason (R) is false.

(d) Assertion (A) is false and Reason (R) is true.

Ans.9 (a) Both Assertion (A) and Reason (R) are the true but Reason (R) is a correct explanation of Assertion (A). the management is an art and inexact science and if manager using his creativity along with applying principles of management takes certain decision then that are more scientific.

QUESTION NO.10. "Management is a complex activity involving management of people, work and operations" Which feature of management is highlighted in this statement..

(a) Management is multidimensional **process**

(b) **Management is goal oriented process**

(c) **Management is pervasive**

(d) **Management is continuous process**

Answers No.10 (a))Management is multidimensional process

Explanation - "Management is a complex activity involving management of people, work and operations so it is multidimensional process